Sophia Waller

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EDUCATION

McGill University – Faculty of Arts — Montreal, Canada
Bachelor of Arts, Honours in International Development, Major in Economics — Sep 2022 - Jun 2026
University of Geneva – *Academic Exchange: Bachelor's Degree, Economics and Management* — Jan - Jun 2025
North London Collegiate School — London, UK
A-Levels: Chemistry (A), Economics (A*), Geography (A*), Mathematics (A*); 11 GCSEs* — Sep 2014 - Jun 2021

PROFESSIONAL EXPERIENCE

Delta Capita — London, UK
Summer Analyst – Structured Retail Products (SRP) — Jun 2025 - July 2025

- Working with SMEs to gain insight and training on their proprietary platform, supporting Tier 1 investment banks in SRP issuance to streamline KYD, KYC, and distribution agreement deliverables, as well as gaining exposure across the firm's CLM and consulting services
- Analysing Tier 1 Investment Bank Benchmarks Regulation review on client site, building an understanding of the requirements for the base prospectus and term sheet within legal compliance, as well as creating decks for client proposals and management information database
- Conducting cost analysis of profitability of the SRP team and the transaction management, documentation and governance service provided
- Building a client target list of 100 target banks, including Tier 1 Investment Banks, along with 350 prospective clients to be reached out to

Verb Ventures — London, UK
Intern and Junior Analyst — July 2024 - Aug 2024

- Working on the screening and analysis of investment opportunities to create a shortlist of 10, with a particular focus on the SportTech sector
- Creating a comprehensive market map including key players such as companies, investors, potential clients and more. This resource became a very critical tool for the team as we navigated prospects and investment opportunities in the rapidly evolving industry of SportTech
- Reviewing and analysing the deal terms, approaches and elements of the due diligence, as well as supporting business development efforts

Teens in AI — London, UK
Intern and Junior Project Manager — Nov 2021 - Jun 2022

- Speaking on a panel titled "How Gen Z is thinking about the Future" during the CogX Festival 2022, which covered current issues, including the environment, social justice, AI, leadership, and had over 10,000 participants attending as well as speakers from Fortune 500 companies
- Researching and writing towards writing a piece for Ericsson, titled "Narrowing the Educational Divide and Building Safer Spaces for Girls"
- Managing a bespoke project where Teens in AI partnered with a school, ACS, to deliver a program where participants from 7 different countries learnt how to apply AI to real-world problems related to the UN's Sustainable Development Goals throughout a hackathon project

LEADERSHIP AND EXTRACURRICULAR

Juliet Media - Digital Assets Week — London, UK
Event Coordinator — Oct 2026

- Supporting the delivery of the conference attended by 583 finance and fintech professionals, focused on financial innovation and tokenization

McGill Ventures — Montreal, Canada
Corporate Relations — Sep 2025 - Jun 2026

- Initiating and securing a partnership with a startup accelerator, establishing a pipeline connecting McGill students with startups for internships
- Leading the event funding and sponsor outreach across the VC and startup ecosystem, building strategic partnerships across organisations

McGill Varsity Rowing Team — Montreal, Canada
Women's Varsity Crew and Vice President of Marketing — Sep 2022 - Jan 2025

- Received the Women's Novice of the Year award after the end of my first season on the team and winning the gold at regional championships
- Managing the team's social media accounts and working with the fundraising committee to raise 55,530.00 CAD total in our annual campaign

SKILLS AND INTERESTS

McGill International Portfolio Competition 1st Place: Developed a Natural Asset Co. model to turn eco-liabilities into a new asset class
Sustainable Growth Initiative Finalist: Developed the *Polar Bond*, transforming Arctic climate risk into a structured, investable solution
Sports Qualifications: Certified Level 1 Gymnastics Coach and Women's Team Captain
Language Skills: Fluent in English and Russian, Intermediate in French